Sacramento, California

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION WITH INDEPENDENT AUDITORS' REPORT

June 30, 2017 and 2016

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INDEPENDENT AUDITORS' REPORT

Board of Directors University Union Operation of California State University, Sacramento Sacramento, California

We have audited the accompanying financial statements of University Union Operation of California State University, Sacramento (the Union WELL Inc.), a not-for-profit corporation, and a component unit of California State University Sacramento, which comprise the statements of financial position as of June 30, 2017 and 2016; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Union WELL Inc.'s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Union WELL Inc.'s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT

(Continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Union WELL Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information listed as such in the table of contents is presented for purposes of additional analysis as required by the California State University Chancellor's Office and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

KCoe Jsom, LLP

September 8, 2017 Chico, California

FINANCIAL SECTION

STATEMENTS OF FINANCIAL POSITION

| June 30 | 2017 | | 2016 |
|--|------------------|----|------------|
| ASSETS | | | |
| Cash and cash equivalents | \$ 13,262,513 | \$ | 11,133,023 |
| Accounts receivable | 36,090 | | 24,458 |
| Interest receivable | 32,738 | | 15,999 |
| Student fee receivable | 108,415 | | 118,600 |
| Prepaid expenses | 25,478 | | 35,643 |
| Inventory | 1,491 | | 736 |
| Due from related parties | 353,260 | | 199,431 |
| Capital assets - net of accumulated depreciation | 952,742 | | 970,012 |
| TOTAL ASSETS | \$ 14,772,727 | \$ | 12,497,902 |
| | | | |
| Accounts payable and accrued liabilities | \$ 87,295 | \$ | 116,485 |
| Due to related parties | 669,804 | • | 780,720 |
| Unearned revenue | 190,503 | | 157,999 |
| Total Liabilities | 947,602 | | 1,055,204 |
| Net Assets - Unrestricted | 13,825,125 | | 11,442,698 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 14,772,727 | \$ | 12,497,902 |

STATEMENTS OF ACTIVITIES

| Years Ended June 30 | 2017 | 2016 | |
|------------------------------------|------------------|------------------|--|
| REVENUES | | | |
| Operating Income | | | |
| Student activity fees | \$ 10,029,105 | \$ 8,729,036 | |
| Contract and lease payments | 1,412,221 | 1,415,621 | |
| Program service fees | 1,338,551 | 1,272,764 | |
| Contributions and grants | 5,500 | 5,800 | |
| Interest and investment income | 121,215 | 56,681 | |
| Total Operating Income | 12,906,592 | 11,479,902 | |
| Other Income | | | |
| Noncash donations | - | 5,600 | |
| Insurance proceeds | 38,095 | 15,804 | |
| Total Other Income | 38,095 | 21,404 | |
| TOTAL REVENUES | 12,944,687 | 11,501,306 | |
| Expenses | | | |
| Building operations | 3,714,469 | 3,653,615 | |
| Programs and services | 4,252,539 | 3,999,129 | |
| Administration | 2,480,782 | 2,271,649 | |
| Loss on disposal of capital assets | 114,470 | 7,465 | |
| Total Expenses | 10,562,260 | 9,931,858 | |
| Change in Net Assets | 2,382,427 | 1,569,448 | |
| Net Assets - Beginning of Year | 11,442,698 | 9,873,250 | |
| Net Assets - End of Year | \$ 13,825,125 | \$ 11,442,698 | |

STATEMENTS OF FUNCTIONAL EXPENSES

| June 30, 2017 | Building Operations | Programs and Services | A | dministration | Total |
|------------------------------------|------------------------|--------------------------|----|---------------|------------------|
| Advertising | \$ 70 | \$ 17,301 | \$ | 1,463 | \$ 18,834 |
| Conferences | 4,080 | 12,673 | | 3,179 | 19,932 |
| Depreciation | 335,005 | - | | - | 335,005 |
| Dues and subscriptions | 6,242 | 60,239 | | 113,383 | 179,864 |
| Insurance | - | 3,500 | | 49,554 | 53,054 |
| Office expenses | - | 2,971 | | 4,886 | 7,857 |
| Outside services | 1,031,292 | 3,488,783 | | 2,129,215 | 6,649,290 |
| Postage and delivery | 228 | 111 | | 429 | 768 |
| Printing | 1,036 | 12,445 | | 1,877 | 15,358 |
| Repairs and maintenance | 1,346,716 | 53,035 | | 33,124 | 1,432,875 |
| Small equipment | 400,435 | - | | - | 400,435 |
| Special events | - | 224,434 | | - | 224,434 |
| Supplies | 9,560 | 307,771 | | 123,002 | 440,333 |
| Telephone | 4,841 | 23,038 | | 6,722 | 34,601 |
| Travel | 4,640 | 19,379 | | 13,348 | 37,367 |
| Utilities | 570,324 | 26,859 | | 600 | 597,783 |
| Subtotal | 3,714,469 | 4,252,539 | | 2,480,782 | 10,447,790 |
| Loss on disposal of capital assets | 114,470 | - | | - | 114,470 |
| Total Functional Expenses | \$ 3,828,939 | \$ 4,252,539 | \$ | 2,480,782 | \$ 10,562,260 |

STATEMENTS OF FUNCTIONAL EXPENSES

(Continued)

| June 30, 2016 | Building Operations | P | rograms and Services | А | dministration | Total |
|------------------------------------|------------------------|----|-------------------------|----|---------------|-----------------|
| Advertising | \$ 1,442 | \$ | 19,238 | \$ | 3,161 | \$ 23,841 |
| Conferences | 2,290 | | 10,098 | | 4,704 | 17,092 |
| Depreciation | 339,074 | | - | | - | 339,074 |
| Dues and subscriptions | 6,699 | | 61,495 | | 127,837 | 196,031 |
| Insurance | - | | 4,198 | | 49,358 | 53,556 |
| Office expenses | 237 | | 2,034 | | 4,487 | 6,758 |
| Outside services | 1,089,862 | | 3,256,836 | | 1,908,065 | 6,254,763 |
| Postage and delivery | 7 | | 246 | | 921 | 1,174 |
| Printing | 946 | | 10,061 | | 2,943 | 13,950 |
| Repairs and maintenance | 1,239,528 | | 18,248 | | 82,669 | 1,340,445 |
| Small equipment | 343,106 | | - | | - | 343,106 |
| Special events | - | | 247,393 | | - | 247,393 |
| Supplies | 10,280 | | 305,080 | | 69,902 | 385,262 |
| Telephone | 4,847 | | 22,369 | | 6,724 | 33,940 |
| Travel | 1,018 | | 18,095 | | 10,878 | 29,991 |
| Utilities | 614,279 | | 23,738 | | - | 638,017 |
| Subtotal | 3,653,615 | | 3,999,129 | | 2,271,649 | 9,924,393 |
| Loss on disposal of capital assets | 7,465 | | - | | - | 7,465 |
| Total Functional Expenses | \$ 3,661,080 | \$ | 3,999,129 | \$ | 2,271,649 | \$ 9,931,858 |

STATEMENTS OF CASH FLOWS

| | | 2017 | | 2016 |
|---|----------|------------|----|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Change in net assets | \$ | 2,382,427 | \$ | 1,569,448 |
| Adjustments to reconcile change in net assets to net cash | | | | |
| provided by operating activities: | | | | |
| Depreciation | | 335,005 | | 339,074 |
| Loss on disposal of capital assets | | 114,470 | | 7,465 |
| (Increase) Decrease in: | | | | |
| Accounts receivable | | (11,632) | | 43,779 |
| Interest receivable | | (16,739) | | (8,920) |
| Student fee receivable | | 10,185 | | (20,382) |
| Prepaid expenses | | 10,165 | | 600 |
| Inventory | | (755) | | 485 |
| Due from related parties | | (153,829) | | (37,182) |
| Increase (Decrease) in: | | | | |
| Accounts payable and accrued liabilities | | (29,191) | | 84,667 |
| Due to (from) related parties | | (110,915) | | 203,843 |
| Unearned revenue | | 32,504 | | 17,604 |
| Total Adjustments | | 179,268 | | 631,033 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | | 2,561,695 | | 2,200,481 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Payments related to the acquisition of capital assets | | (432,205) | | (260,085) |
| Sale of equipment | | (432,203) | | 4,100 |
| | | | | ., |
| NET CASH USED IN INVESTING ACTIVITIES | | (432,205) | | (255,985) |
| Net Increase in Cash and Cash Equivalents | | 2,129,490 | | 1,944,496 |
| Cash and Cash Equivalents - Beginning of Year | | 11,133,023 | | 9,188,527 |
| Cash and Cash Equivalents - End of Year | \$ | 13,262,513 | \$ | 11,133,023 |
| SUPPLEMENTAL DATA | | | | |
| Capital assets acquired through accounts payable | ¢ | - | Ś | _ |
| Capital assets acquired through related parties | \$ \$ | 18,000 | \$ | - |

1. NATURE OF THE ORGANIZATION

The University Union Operation of California State University, Sacramento (Union WELL Inc.) is organized pursuant to the General Nonprofit Corporation Law of the State of California and is governed by the Board of Directors of Union WELL Inc. Union WELL Inc. operates the University Union building, recreational sports, and The WELLness Center (The WELL), legal title which is held by the Board of Trustees of the California State University for the benefit of California State University, Sacramento (Sacramento State). Union WELL Inc. offers a variety of events and services for the students and public including an assortment of vendors, food and programs.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 958, *Not-for-Profit Entities*. Union WELL Inc. is required to classify net assets and revenues, expenses, and gains and losses into three categories based on the existence or absence of donor-imposed restrictions. The categories are unrestricted, temporarily restricted, and permanently restricted net assets:

- Unrestricted net assets are those with no donor restrictions.
- Temporarily restricted net assets include gifts, pledges, trusts, remainder interests, and income and gains which can be expended, but for which restrictions have not yet been met. Such restrictions include donor imposed restrictions that have specified the purpose for which the net assets are spent, or time restrictions imposed by donors or implied by the nature of the gift. Union WELL Inc. has no temporarily restricted net assets at June 30, 2017 and 2016.
- Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by Union WELL Inc. Generally, the donors of these assets permit Union WELL Inc. to use all or part of the income earned on any related investments for general or specific purposes. Union WELL Inc. does not have permanently restricted net assets as of June 30, 2017 and 2016.

Cash and Cash Equivalents Union WELL Inc. invests its excess cash with State of California-Local Agency Investment Fund (LAIF). The balance is available for withdrawal on demand and is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis, and which is different from the fair value of Union WELL Inc.'s position in the LAIF pool. Union WELL Inc. considers highly liquid investments with a maturity of three months or less to be cash and cash equivalents.

Fair Value Measurements Union WELL Inc. reports its investments at fair value as described in ASC Topic 820, *Fair Value Measurement*. ASC Topic 820 established a single authoritative definition of fair value, sets out a framework of measuring fair value, and requires additional disclosure about fair value measurement of assets such as investments.

This standard establishes a framework for measuring fair value for the investments held by Union WELL Inc. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under this standard are described below:

- *Level 1*: Inputs to the valuation methodology represent unadjusted quoted prices for identical assets or liabilities in active markets that Union WELL Inc. has the ability to access.
- *Level 2*: Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Accounts Receivable Accounts receivable are composed of uncollected revenue generated from events including room reservations, leased space, and special events in the University Union building and The WELL. Union WELL Inc. reviews accounts receivable on a monthly basis to determine if any receivables are potentially uncollectible. As of June 30, 2017 and 2016, Union WELL Inc. has not recorded any allowance for doubtful accounts as all amounts were considered to be collectible.

Student Fee Receivable – Held by Sacramento State Student fee receivable consists of student activity fees for the fall 2017 semester collected by Sacramento State during the student registration. These fees will be remitted to Union WELL Inc. during the fiscal year ending June 30, 2018. As of June 30, 2017 and 2016, student fee receivable amounts were \$108,415 and \$118,600, respectively.

Prepaid Expenses These amounts are the result of payments made for goods and services to be utilized in future periods.

Inventory The WELL opened in fall 2010 with all inventory reported at cost based on the first-in, first-out basis. Inventory consists of items such as, chalk socks, clothing and ear buds.

Due From Related Parties Due from related parties represents amounts owed to Union WELL Inc. by Sacramento State, University Enterprises, Inc. (UEI), and the Associated Students of California State University, Sacramento (ASI), for services and space provided by Union WELL Inc. program activities.

Capital Assets Capital assets are stated at cost. It is the policy of Union WELL Inc. to capitalize all expenditures for property and equipment costing \$5,000 or more. Depreciation is recorded on the straight-line method over the estimated useful lives of the assets, typically between 3 and 20 years.

Due to Related Parties Due to related parties represents outstanding billings for administrative, accounting, and catering services provided to Union WELL Inc. from Sacramento State, UEI, and ASI.

Unearned Revenues Unearned revenues represent the amount of Union WELL Inc. programs and lease contracts that have been received in advance of providing the related services. Revenue is recognized on the date of the service. Unearned revenue also consists of student activity fees collected by Sacramento State from students during student registration for the fall 2017 semester.

Student Activity Fees Student activity fees are remitted directly to the Chancellor's Office of California State University to cover principal and interest payments on its debt obligations, fire insurance on the University Union and WELL buildings, legislative costs, Chancellor's office overhead, and to provide a reserve for building improvements and replacement. Subject to certain limitations, student activity fees in excess of such requirements, or surplus revenue, are used to fund Union WELL Inc. operations. For the fiscal year ended June 30, 2017 and 2016, student activity fees include a return of surplus revenue and recreational sports activity fees.

Contract and Lease Payments Contract and lease payments represent income received under operating and sublease agreements for space rented within the University Union building and The WELL.

Advertising Union WELL Inc. expenses advertising costs as incurred. Advertising expenses for the years ended June 30, 2017 and 2016, were \$18,834 and \$23,841, respectively.

Tax Status Union WELL Inc. qualifies for exemption from income taxes under provisions of Section 501(c)(3) of the *Internal Revenue Code* (IRC), and similar provisions of state income tax regulations. The ruling provides that Union WELL Inc. is not subject to excise tax under Section 4940(a) of the IRC. Income determined to be from unrelated business income would be taxable.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

Union WELL Inc. follows ASC Topic 740-10-25, Accounting for Uncertainty in Income Taxes. This standard clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if the position is "more likely than not" to be sustained if the position were to be challenged by a taxing authority. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. Union WELL Inc.'s practice is to recognize interest and penalties, if any, related to uncertain tax positions in the tax expense. Union WELL Inc. files exempt organization returns in the U.S. federal and California jurisdictions. The federal returns for tax years 2011 and beyond, and the California returns for 2010 and beyond, remain subject to examination by the taxing authorities. Union WELL Inc. has processes presently in place to ensure the maintenance of its tax-exempt status (its group exemption) to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. Union WELL Inc. has determined there is no impact on the accompanying financial statements related to this standard. There were no uncertain tax positions identified or related interest and penalties recorded as of June 30, 2017, and Union WELL Inc. does not expect this to change significantly over the next 12 months.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses The costs of providing the various student services, programs, administration, and general services have been summarized on a functional basis in the statement of activities. The building operations program represents depreciation, maintenance, and operations for the University Union building and The WELL building. Programs and services represent programmatic spending for departments such as music and listening services, information desk, intramurals, club sports, the game room, and all fitness activities related to The WELL. Those costs not directly associated with building operations and program services are allocated to administration expenses and consist of financial service fees, information technology and design, and visual communications.

3. CASH AND CASH EQUIVALENTS

As of June 30, 2017 and 2016, cash and cash equivalents represent short-term investments in LAIF in the amounts of \$13,121,345 and \$10,991,875, respectively, and funds held at financial institutions in the amounts of \$141,168 and \$141,148, respectively. As of June 30, 2017 and 2016, the cash balances reported by financial institutions were \$759,676 and \$142,732, respectively. The amounts for the years ended June 30, 2017 and 2016, were in excess of the insured amount by \$509,676 and \$-0-, respectively, based on the limits insured by the Federal Deposit Insurance Corporation.

4. INVESTMENTS AND FAIR VALUE MEASUREMENT

Although Union WELL Inc. has funds held in LAIF, they are available for withdrawal on demand and are, therefore, recorded as cash equivalents. LAIF is sponsored by the California State Treasurer and prepares its market value report detailing the carrying cost and estimated fair value for the entire pool. Union WELL Inc. used the multiplier provided by LAIF to determine the estimated fair value of its investments in the pool. Union WELL Inc.'s investments in LAIF are measured on a recurring basis throughout the year.

The investments in LAIF are carried at amortized cost, which is deemed to not represent a material difference from fair value. The assets are valued at quoted prices for similar assets or liabilities in active markets. This method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while Union WELL Inc. believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. There have been no changes in the methodologies used at June 30, 2017 and 2016.

As of June 30, 2017 and 2016, the LAIF pool included structured notes and asset-backed securities which totaled 2.89% and 2.81%, respectively, of the total portfolio. These structured notes and assetbacked securities are subject to market risk as interest rates fluctuate. As of June 30, 2017 and 2016, the fair value of LAIF was 99.89% and 100.06%, respectively, of the carrying value. There were no LAIF funds invested in derivatives as of June 30, 2017 and 2016. LAIF has oversight by the Local Investment Advisory Board (LIAB), which consists of five members as designated by statute. The Chairman of the LIAB is the State Treasurer or his designated representative. The Union WELL Inc. is considered to be a voluntary participant in the LAIF investment pool.

The following table sets forth by level, within the fair value hierarchy, Union WELL Inc.'s assets at fair value:

| June 30, 2017 | entical | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|---------------|------------|---|--|------------------|
| LAIF | \$ - \$ | 13,121,345 | \$- | \$ 13,121,345 |
| June 30, 2016 | entical | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
| LAIF | \$ - \$ | 10,991,875 | \$ - | \$ 10,991,875 |

5. CAPITAL ASSETS

Capital assets consisted of the following:

| June 30 | 2017 | 2016 |
|-------------------------------|---------------|---------------|
| Furniture and fixtures | \$ 749,705 | \$ 497,491 |
| Fitness equipment | 644,176 | 641,508 |
| Minor equipment | 6,707 | 6,707 |
| Leasehold improvements | 1,109,470 | 1,905,175 |
| Construction work in progress | 24,400 | - |
| Computers | 526,759 | 544,976 |
| Art work | 32,621 | 32,621 |
| Totals | 3,093,838 | 3,628,478 |
| Accumulated depreciation | (2,141,096) | (2,658,466) |
| Capital Assets - Net | \$ 952,742 | \$ 970,012 |

Depreciation expense for the fiscal years ended June 30, 2017 and 2016, was \$335,005 and \$339,074, respectively.

6. LEASE COMMITMENTS

Union WELL Inc. has lease commitments for copiers and printers under non-cancelable leases. Total lease payments were \$26,913 and \$26,288 for the fiscal years ended June 30, 2017 and 2016, respectively. The future minimum payments for the operating leases are as follows:

| Years Ended June 30 | |
|---------------------|--------------|
| 2018 | \$ 24,789 |
| 2019 | 13,197 |
| 2020 | 10,022 |
| 2021 | 3,425 |
| Total | \$ 51,433 |

7. OUTSIDE SERVICES

Union WELL Inc. operates pursuant to a Memorandum of Understanding (MOU) with UEI and Sacramento State which, among other provisions, compensates UEI and Sacramento State employees assigned to Union WELL Inc. and provides for Union WELL Inc. to furnish related benefits coverage for these individuals. Such amounts are reported as outside services in the statement of functional expenses. Outside services for the fiscal years ended June 30, 2017 and 2016, consisted of the following:

| June 30 | 2017 | 2016 |
|----------------------------|-----------------|-----------------|
| Personnel services | \$ 4,156,460 | \$ 3,933,422 |
| Personnel benefit expenses | 1,272,043 | 1,199,974 |
| Payroll services | 522,849 | 493,230 |
| Accounting services | 121,386 | 121,080 |
| Other outside services | 576,552 | 507,057 |
| Totals | \$ 6,649,290 | \$ 6,254,763 |

8. RELATED-PARTY TRANSACTIONS

Space located within the University Union building is used or operated by Sacramento State, ASI, The University Foundation at Sacramento State (UFSS) and UEI, which are component units of Sacramento State, under operating and sublease agreements that are renewed on an annual basis. For the fiscal years ended June 30, 2017 and 2016, Union WELL Inc. received payments for leased office space to UEI totaling \$492,091 and \$488,956, respectively, and for leased office space to ASI totaling \$183,080 and \$178,410, respectively. For the fiscal years ended June 30, 2017 and 2016, Union WELL Inc. received Public Safety fees from UEI totaling \$13,841 and \$12,749, respectively. For the fiscal years ended June 30, 2017 and 2016, Union WELL Inc. received Public Safety Fees from ASI totaling \$5,735 and \$5,282, respectively. For the fiscal years ended June 30, 2017 and 2016, Union WELL Inc. received payments from UFSS for space and programs totaling \$19,849 and \$7,209, respectively. Other than those disclosed elsewhere in these financial statements, transactions between Union WELL Inc. and related organizations included the payments by Union WELL Inc. to Sacramento State of \$1,304,657 and \$953,138 for the fiscal years ended June 30, 2017 and 2016, respectively, for campus cost recovery services which include administration, telephone, postage, IT support, and utilities; and \$216,717 and \$198,808 for personnel cost during the fiscal years ended June 30, 2017 and 2016, respectively. Sacramento State made payments to Union WELL Inc. totaling \$1,029,540 and \$817,581 for services, space and programs for the fiscal years ended June 30, 2017 and 2016, respectively.

Union WELL Inc. incurred expenses primarily related to catering services, video production and advertising by UEI in the amounts of \$11,900 and \$16,739 for the fiscal years ended June 30, 2017 and 2016, respectively.

For fiscal years ended June 30, 2017 and 2016, Union WELL Inc. was charged \$121,386 and \$121,080, respectively, for accounting and financial services provided by ASI.

The amounts due from related entities are comprised of the following:

| June 30 | 2017 | 2016 |
|------------------|------------------|---------|
| Sacramento State | \$ 346,899 \$ | 194,084 |
| UEI | 6,361 | 2,998 |
| ASI | - | 2,349 |
| Total | \$ 353,260 \$ | 199,431 |

The amounts due to related entities are compromised of the following:

| June 30 | 2017 | 2016 |
|------------------|------------------|---------|
| Sacramento State | \$ 177,588 \$ | 327,141 |
| UEI | 482,065 | 443,353 |
| ASI | 10,151 | 10,226 |
| Total | \$ 669,804 \$ | 780,720 |

9. OTHER POST-EMPLOYMENT BENEFITS (OPEB)

The employees assigned to Union WELL, Inc. under the provisions of the MOU with UEI are also eligible to participate in the UEI's OPEB plan (the plan). The plan is a single-employer defined benefit healthcare plan administered by UEI. The plan provides lifetime post-retirement medical and dental coverage to its eligible employees who retire at age 55 or older who complete the required years of continuous CalPERS covered service. The plan also extends coverage to spouses/registered domestic partners and surviving spouses/registered domestic partners of qualified retirees. On May 17, 2011, UEI's Board of Directors approved the inclusion of UEI into the Voluntary Employee Beneficiary Association (VEBA) Plan. The VEBA is a separate 501(c)(9) organization established in August 2010 to assist in funding OPEB costs and ensures funds will be available to pay future obligations. For fiscal years ended June 30, 2017 and 2016, Union WELL, Inc., paid UEI \$50,000 and \$33,000, respectively, to be deposited into the UEI VEBA account on behalf of Union WELL, Inc. The amount of the annual contributions will be the higher of \$50,000 or 10% of the unfunded liability for retired and active vested employees. When the total post-retirement liability for all retired and active vested Union WELL Inc. staff is 100% funded, additional contributions would only be necessary to maintain the 100% funded level. Annual contributions will be paid to UEI no later than June 20 of each fiscal year and deposited into the VEBA account. For the fiscal year ended June 30, 2017, the OPEB liability for Union WELL, Inc., as of the most recent actuarial study dated June 30, 2016, was \$1,128,791. For the fiscal year ended June 30, 2016, the OPEB liability for Union WELL, Inc., as of the most recent actuarial study dated June 30, 2013, was \$1,189,937. This liability is included in the total OPEB unfunded liability recorded on UEI's financial statements. For full disclosures of OPEB and VEBA plans, see UEI's financial statements.

10. NONCASH DONATIONS AND INSURANCE PROCEEDS

During the fiscal year ended June 30, 2017, Union WELL Inc. received two insurance proceeds payments totaling \$38,095 related to floor damage caused by lease customers in The WELL Gym Box. The insurance proceeds are presented on the statement of activities as other income.

During the fiscal year ended June 30, 2016, Union WELL Inc. received two donated pieces of art with an assessed value of \$2,800 each. These items have since been capitalized and included as part of Union WELL Inc.'s assets. During 2016, Union WELL Inc. received an insurance proceeds payment of \$15,804 related to a fire loss that occurred in 2015. Both the noncash donation and the insurance proceeds are presented on the statement of activities as other income.

11. SUBSEQUENT EVENTS

In preparing these statements, Union WELL Inc. has evaluated events and transactions for potential recognition through September 8, 2017, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION SECTION

SCHEDULE OF NET POSITION

June 30, 2017

(for inclusion in the California State University)

| Assets: | |
|--|---------------|
| Current assets: | |
| Cash and cash equivalents | \$ 141,168 |
| Short-term investments | 13,121,345 |
| Accounts receivable, net | 422,088 |
| Leases receivable, current portion Notes receivable, current portion | - |
| Pledges receivable, net | - |
| Prepaid expenses and other current assets | 135,384 |
| Total current assets | 13,819,985 |
| Noncurrent assets: | |
| Restricted cash and cash equivalents | - |
| Accounts receivable, net Leases receivable, net of current portion | - |
| Notes receivable, net of current portion | - - |
| Student loans receivable, net | - |
| Pledges receivable, net | - |
| Endowment investments Other long-term investments | - |
| Capital assets, net | 952,742 |
| Other assets | |
| Total noncurrent assets | 952,742 |
| Total assets | 14,772,727 |
| | 11,772,727 |
| Deferred outflows of resources: Unamortized loss on debt refunding | - |
| Net pension liability | - |
| Others | |
| Total deferred outflows of resources | <u> </u> |
| Liabilities: | |
| Current liabilities: | |
| Accounts payable Accrued salaries and benefits | 87,295 |
| Accrued compensated absences, current portion | |
| Unearned revenue | 190,503 |
| Capitalized lease obligations, current portion | - |
| Long-term debt obligations, current portion Claims liability for losses and loss adjustment expenses, current portion | - |
| Depository accounts | 669,804 |
| Other liabilities | <u> </u> |
| Total current liabilities | 947,602 |
| Noncurrent liabilities: | |
| Accrued compensated absences, net of current portion Unearned revenue | - |
| Grants refundable | - |
| Capitalized lease obligations, net of current portion | - |
| Long-term debt obligations, net of current portion | - |
| Claims liability for losses and loss adjustment expenses, net of current portion Depository accounts | - |
| Other postemployment benefits obligations | - |
| Net pension liability | - |
| Other liabilities | |
| Total noncurrent liabilities Total liabilities | 947,602 |
| Deferred inflows of resources: | 747,002 |
| Service concession arrangements | - |
| Net pension liability | - |
| Unamortized gain on debt refunding | - |
| Nonexchange transactions Others | - |
| Total deferred inflows of resources | |
| Net Position: | |
| Net investment in capital assets | 952,742 |
| Restricted for: Nonexpendable – endowments | _ |
| Expendable: | - |
| Scholarships and fellowships | - |
| Research Loans | - |
| Capital projects | - |
| Debt service | |
| Others Unrestricted | 12,872,383 |
| | |
| Total net position | \$ 13,825,125 |

See accompanying notes to the supplementary information.

SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

Year Ended June 30, 2017

(for inclusion in the California State University)

| Revenues: | |
|---|------------------------|
| Operating revenues: Student tuition and fees (net of scholarship allowances of \$) Grants and contracts, noncapital: Federal | \$ 10,029,105 |
| State | - |
| Local | - |
| Nongovernmental Sales and services of educational activities | - |
| Sales and services of auxiliary enterprises (net of scholarship | 1 220 551 |
| allowances of \$) Other operating revenues | 1,338,551 1,450,316 |
| Total operating revenues | 12,817,972 |
| Expenses: | |
| Operating expenses: | |
| Instruction Research | - |
| Public service | - |
| Academic support Student services | - 7,428,354 |
| Institutional support | 646,608 |
| Operation and maintenance of plant | 2,037,823 |
| Student grants and scholarships Auxiliary enterprise expenses | - |
| Depreciation and amortization | 335,005 |
| Total operating expenses | 10,447,790 |
| Operating income (loss) | 2,370,182 |
| Nonoperating revenues (expenses): State appropriations, noncapital Federal financial aid grants, noncapital State financial aid grants | - |
| State financial aid grants, noncapital Local financial aid grants, noncapital | - |
| Nongovernmental and other financial aid grants, noncapital | - |
| Other federal nonoperating grants, noncapital Gifts, noncapital | 5,500 |
| Investment income (loss), net | 121,215 |
| Endowment income (loss), net Interest expense | - |
| Other nonoperating revenues (expenses) | (114,470) |
| Net nonoperating revenues (expenses) | 12,245 |
| Income (loss) before other revenues (expenses) | 2,382,427 |
| State appropriations, capital Grants and gifts, capital Additions (reductions) to permanent endowments | - |
| Increase (decrease) in net position | 2,382,427 |
| Net position: | _,, |
| Net position at beginning of year, as previously reported | 11,442,698 |
| Restatements | - |
| Net position at beginning of year, as restated | 11,442,698 |
| Net position at end of year | \$ 13,825,125 |

OTHER INFORMATION

June 30, 2017 (for inclusion in the California State University)

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1 Noncurrent restricted cash and cash equivalents at June 30, 2017: Portion of restricted cash and cash equivalents related to endowments All other restricted cash and cash equivalents

Total restricted cash and cash equivalents

2.1 Composition of investments at June 30, 2017:

| Current Numeration Numeration Numeration Numeration State of California Surplas Money Investment Fund (SMIP) S -< | .1 Composition of investments at June 30, 2017: | | | | | | | |
|--|--|-------------------------|--------------------|---------------|----------------------------|--------------------------|------------------|------------|
| State of California Local Agency Investment Fund (LAIF) 13,121,345 13,121,345 13,121,345 Corporate books - | | Current Unrestricted | Current Restricted | Total Current | Noncurrent Unrestricted | Noncurrent Restricted | Total Noncurrent | Total |
| Corporate bonds - | State of California Surplus Money Investment Fund (SMIF) | | - | - | - | - | - | - |
| Criticates of deposit - | | 13,121,345 | - | 13,121,345 | - | - | - | 13,121,345 |
| Mundar funds - <t< td=""><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></t<> | | - | - | - | - | - | - | - |
| Money Market funds - | | - | - | - | - | - | - | - |
| Repurchase agreements - | | - | - | - | - | - | - | - |
| Commercial paper - | | - | - | - | - | - | - | - |
| Aset backed securities - <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | - | - | - | - | - | - | - |
| Monicipal backed securities - | Commercial paper | - | - | - | - | - | - | - |
| Municipal bonds - | | - | - | - | - | - | - | - |
| U.S. agency securities - <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | - | - | - | - | - | - | - |
| U.S. Trassify securities - </td <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | - | - | - | - | - | - | - |
| Equity securities - | | - | - | - | - | - | - | - |
| Exchange traded funds (ETFs) - <td< td=""><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></td<> | | - | - | - | - | - | - | - |
| Alternative investments: - </td <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | - | - | - | - | - | - | - |
| Private equity (including limited partnerships) - < | | - | - | - | - | - | - | - |
| Hedge funds - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | |
| Managed fatures - | Private equity (including limited partnerships) | - | - | - | - | - | - | - |
| Real estate investments (including REITs) - </td <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | - | - | - | - | - | - | - |
| Commodities - <td< td=""><td>Managed futures</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></td<> | Managed futures | - | - | - | - | - | - | - |
| Derivatives | Real estate investments (including REITs) | - | - | - | - | - | - | - |
| Other alternative investment types - | | - | - | - | - | - | - | - |
| Other external investment pools (excluding SWIFT) - | | - | - | - | - | - | - | - |
| Add description - | | - | - | - | - | - | - | - |
| Add description - | | | | | | | | |
| Add description - | Add description | - | - | - | - | - | - | - |
| Add description | | - | - | - | - | - | - | - |
| Add description | | - | - | - | - | - | - | - |
| Add description | | - | - | - | - | - | - | - |
| Other major investments:Add descriptionAdd descriptionInstantiation <tr< td=""><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></tr<> | | - | - | - | - | - | - | - |
| Add description | | - | - | - | - | - | - | - |
| Add description | | | | | | | | |
| Add description | Add description | - | - | - | - | - | - | - |
| Add description - | | - | - | - | - | - | - | - |
| Add description - - | | - | - | - | - | - | - | - |
| Add description - - - - - Total investments 13,121,345 - 13,121,345 - 13,121,345 Less endowment investments (enter as negative number) | | - | - | - | - | - | - | - |
| Total investments 13,121,345 - - - 13,121,345 Less endowment investments (enter as negative number) - - - - - - - - 13,121,345 | | | | | | | | |
| Less endowment investments (enter as negative number) | 1 | | | | | | · | |
| | | 13,121,345 | <u> </u> | 13,121,345 | | | | 13,121,345 |
| Total investments 13,121,345 - 13,121,345 13,121,345 | Less endowment investments (enter as negative number) | | | | - | | | - |
| | Total investments | 13,121,345 | | 13,121,345 | - | | | 13,121,345 |

OTHER INFORMATION

June 30, 2017

(for inclusion in the California State University)

2.2 Investments held by the University under contractual agreements at June 30, 2017: Portion of investments in note 2.1 held by the University under contractual agreements at June 30, 2017.

| | agreements at suite 50, 2017. | | |
|-----|---|---------------|---|
| 2.3 | Restricted current investments at June 30, 2017 related to: | Am | ount |
| | Add description | \$ | - |
| | Add description | | - |
| | Total restricted current investments at June 30, 2017 | \$ | - |
| | | | |
| 2.4 | Restricted noncurrent investments at June 30, 2017 related to: | Am | ount |
| 2.4 | Restricted noncurrent investments at June 30, 2017 related to: Endowment investment | \$Am | ount - |
| 2.4 | | \$ Am | - - |
| 2.4 | Endowment investment | \$ Am | <u>ount</u> - - - |
| 2.4 | Endowment investment Add description | \$ <u>Am</u> | <u>ount</u> - - - - |
| 2.4 | Endowment investment Add description Add description | \$ <u></u> Am | <u>ount</u> - - - - - |
| 2.4 | Endowment investment Add description Add description Add description Add description Add description | § Am | <u>ount</u> - - - - - - |
| 2.4 | Endowment investment Add description Add description Add description Add description | \$Am | <u></u> |
| 2.4 | Endowment investment Add description Add description Add description Add description Add description | \$ <u></u> Am | 0000000 |

OTHER INFORMATION

June 30, 2017 (for inclusion in the California State University)

2.5 Fair value hierarchy in investments at June 30, 2017:

| · | | Fair Value Measurements Using | | | | |
|--|----------------|---|---|--|--------------------------|--|
| | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Net Asset Value (NAV) | |
| State of California Surplus Money Investment Fund (SMIF) | \$ - | - | - | - | - | |
| State of California Local Agency Investment Fund (LAIF) | 13,121,345 | - | 13,121,345 | - | - | |
| Corporate bonds | - | - | - | - | - | |
| Certificates of deposit | - | - | - | - | - | |
| Mutual funds | - | - | - | - | - | |
| Money Market funds | - | - | - | - | - | |
| Repurchase agreements | - | - | - | - | - | |
| Commercial paper | - | - | - | - | - | |
| Asset backed securities | - | - | - | - | - | |
| Mortgage backed securities | - | - | - | - | - | |
| Municipal bonds | - | - | - | - | - | |
| U.S. agency securities | - | - | - | - | - | |
| U.S. treasury securities | - | - | - | - | - | |
| Equity securities | - | - | - | - | - | |
| Exchange traded funds (ETFs) | - | - | - | - | - | |
| Alternative investments: | | | | | | |
| Private equity (including limited partnerships) | - | - | - | - | - | |
| Hedge funds | - | - | - | - | - | |
| Managed futures | - | - | - | - | - | |
| Real estate investments (including REITs) | - | - | - | - | - | |
| Commodities | - | - | - | - | - | |
| Derivatives | - | - | - | - | - | |
| Other alternative investment types | - | - | - | - | - | |
| Other external investment pools (excluding SWIFT) | | | | | | |
| Add description | - | - | - | - | - | |
| Add description | - | - | - | - | - | |
| Add description | _ | _ | - | - | - | |
| Add description | _ | _ | - | - | - | |
| Add description | _ | _ | - | - | - | |
| Add description | _ | _ | _ | _ | _ | |
| Other major investments: | | | | | | |
| Add description | _ | _ | - | - | - | |
| Add description | - | _ | - | - | - | |
| Add description | _ | _ | _ | _ | _ | |
| Add description | - | - | - | - | - | |
| Add description | - | - | - | - | - | |
| Add description | - | - | - | - | - | |
| Total investments | 13,121,345 | <u>-</u> | 13,121,345 | - | | |
| i otar myesunents | 15,121,545 | | 13,121,343 | - | | |

OTHER INFORMATION

June 30, 2017 (for inclusion in the California State University)

3.1 Composition of capital assets at June 30, 2017:

| .1 Composition of capital assets at June 30, 2017: | | | | | | | | |
|--|--------------------------|-----------------------------|-------------------|--|-----------|------------|-----------------------------------|--------------------------|
| | Balance June 30, 2016 | Prior period Adjustments | Reclassifications | Balance June 30, 2016 (restated) | Additions | Reductions | Transfers of Completed CWIP | Balance June 30, 2017 |
| Nondepreciable/nonamortizable capital assets: | | | | | | | | |
| Land and land improvements | s - | - | - | - | - | - | - | - |
| Works of art and historical treasures | 32,621 | - | - | 32,621 | - | - | - | 32,621 |
| Construction work in progress (CWIP) | - | - | - | - | 24,400 | - | - | 24,400 |
| Intangible assets: | | | | | | | | |
| Rights and easements | - | - | - | - | - | - | - | - |
| Patents, copyrights and trademarks Internally generated intangible assets in progress | - | - | - | - | - | - | - | - |
| Licenses and permits | - | - | - | - | - | - | - | - |
| Other intangible assets: | | | | | | | | |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description Total intangible assets | - | - | - | - | - | - | - | - |
| - | · | | | | | <u> </u> | | |
| Total nondepreciable/nonamortizable capital assets | 32,621 | - | | 32,621 | 24,400 | | - | 57,021 |
| Depreciable/amortizable capital assets: Buildings and building improvements | | | | | | | | |
| Improvements, other than buildings | | - | - | - | - | - | - | - |
| Infrastructure | _ | _ | _ | - | _ | _ | _ | _ |
| Leasehold improvements | 1,905,175 | - | - | 1,905,175 | 42,527 | (838,232) | - | 1,109,470 |
| Personal property: | | | | | | | | |
| Equipment | 1,690,682 | - | - | 1,690,682 | 365,278 | (128,613) | - | 1,927,347 |
| Library books and materials | - | - | - | - | - | - | - | - |
| Intangible assets: Software and websites | | | | | | | | |
| Rights and easements | - | - | - | - | - | - | - | - |
| Patents, copyright and trademarks | _ | - | _ | - | _ | _ | _ | _ |
| Licenses and permits | - | - | - | - | - | - | - | - |
| Other intangible assets: | | | | | | | | |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description Add description | - | - | - | - | - | - | - | - |
| Total intangible assets | _ | - | _ | - | _ | _ | _ | _ |
| Total depreciable/amortizable capital assets | 3,595,857 | - | | 3,595,857 | 407,805 | (966,845) | - | 3,036,817 |
| Total capital assets | 3,628,478 | - | | 3,628,478 | 432,205 | (966,845) | - | 3,093,838 |
| Less accumulated depreciation/amortization: | | | | | | | | |
| Buildings and building improvements | - | - | - | - | - | - | - | - |
| Improvements, other than buildings | - | - | - | - | - | - | - | - |
| Infrastructure | (1.140.000) | - | - | - | - | | - | (702.002) |
| Leasehold improvements Personal property: | (1,440,009) | - | - | (1,440,009) | (66,746) | 723,763 | - | (782,993) |
| Equipment | (1,218,457) | | | (1,218,457) | (268,259) | 128,612 | - | (1,358,103) |
| Library books and materials | (1,210,107) | - | - | (1,210,107) | (200,20)) | | - | (1,550,105) |
| Intangible assets: | | | | | | | - | |
| Software and websites | - | - | - | - | - | - | - | - |
| Rights and easements | - | - | - | - | - | - | - | - |
| Patents, copyright and trademarks Licenses and permits | - | - | - | - | - | - | - | - |
| Other intangible assets: | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Add description | - | - | - | - | - | - | - | - |
| Total intangible assets | · | - | | | | <u> </u> | - | |
| Total accumulated depreciation/amortization | (2,658,466) | - | | (2,658,466) | (335,005) | 852,375 | - | (2,141,096) |
| Total capital assets, net | \$ 970,012 | - | - | 970,012 | 97,200 | (114,470) | - | 952,742 |
| | | | | | | | | |

OTHER INFORMATION

June 30, 2017

(for inclusion in the California State University)

3.2 Detail of depreciation and amortization expense for the year ended June 30, 2017:

| Depreciation and amortization expense related to capital assets Amortization expense related to other assets | \$ 335,005 |
|---|---------------|
| Total depreciation and amortization | \$ 335,005 |

4 Long-term liabilities activity schedule:

| | Balanc June 30, 2 | | Reclassifications | Balance June 30, 2016 (restated) | Additions | Reductions | Balance June 30, 2017 | Current portion | Long-term portion |
|---|----------------------|---|-------------------|---|-----------|------------|--------------------------|---|---|
| Accrued compensated absences Claims liability for losses and loss adjustment expenses Capitalized lease obligations: Gross balance Unamortized premium / (discount) on capitalized lease obligations | \$ | | | | | | - | - | - |
| Total capitalized lease obligations | | | | | | | | | |
| Long-term debt obligations: Auxiliary revenue bonds Commercial paper Notes payable related to SRB Others: (list by type) Add description Add description Add description Add description Add description Add description Add description Total long-term debt obligations | | - - - - - - - - - - - - - - - | | - - - - - - - - - - - - - - - - - - - | - | - | | - - - - - - - - - - - - - - - - - - - | - - - - - - - - - - - - - - - - - - - |
| Unamortized bond premium / (discount) | | | <u> </u> | | | | | | |
| Total long-term debt obligations, net | | | <u> </u> | | | | | | |
| Total long-term liabilities | \$ | <u> </u> | | | | | | - | |

OTHER INFORMATION

June 30, 2017 (for inclusion in the California State University)

| Future minimum lease payments - capitalized lease obligations: | Capitalized | d lease obligations relate | | All othe | All other capitalized lease obligations | | | Total capitalized lease obligations | | |
|--|----------------|----------------------------|---------------------------|----------------|---|---------------------------|----------------|-------------------------------------|--------------------------|--|
| | Principal Only | Interest Only | Principal and Interest | Principal Only | Interest Only | Principal and Interest | Principal Only | Interest Only | Principal an Interest | |
| Year ending June 30: | | | | | | | | | | |
| 2018 | - | - | - | - | - | - | - | - | | |
| 2019 2020 | - | - | - | - | - | - | - | - | | |
| 2020 | - | - | - | - | - | - | - | - | | |
| 2022 | - | - | - | - | - | - | - | - | | |
| 2023 - 2027 2028 - 2032 | - | - | - | - | - | - | - | - | | |
| 2028 - 2032 2033 - 2037 | - | - | - | - | - | - | - | - | | |
| 2038 - 2042 | - | - | - | - | - | - | - | - | | |
| 2043 - 2047 | - | - | - | - | - | - | - | - | | |
| 2048 - 2052 2053 - 2057 | - | - | - | - | - | - | - | - | | |
| 2058 - 2062 | - | - | - | - | - | - | - | - | | |
| 2063 - 2067 | - | | - | | | - | | | | |
| Total minimum lease payments | | | | | | - | | | | |
| Less amounts representing interest | | | | | | | | | | |
| Present value of future minimum lease payments | | | | | | | | | | |
| Unamortized net premium (discount) | | | | | | | | | | |
| Total capitalized lease obligations | | | | | | | | | | |
| Less: current portion | | | | | | | | | | |
| Capitalized lease obligation, net of current portion | | | | | | | | | \$ | |

6 Long-term debt obligation schedule

| Long-term debt obligation schedule | | | | | All other long-term | | T () I | | • |
|--|----------------|------------------------|---------------|----------------|---------------------|---------------|----------------|-----------------------|---------------|
| | A | uxiliary revenue bonds | Principal and | | debt obligations | Principal and | 1 otal lo | ong-term debt obligat | Principal and |
| | Principal Only | Interest Only | Interest | Principal Only | Interest Only | Interest | Principal Only | Interest Only | Interest |
| Year ending June 30: | | | | | | | | | |
| 2018 | s - | - | - | - | - | - | - | - | - |
| 2019 2020 | - | - | - | - | - | - | - | - | - |
| 2020 | | | - | - | | - | | - | - |
| 2022 | - | - | - | - | - | - | - | - | - |
| 2023 - 2027 | - | - | - | - | - | - | - | - | - |
| 2028 - 2032 2033 - 2037 | - | - | - | - | - | - | - | - | - |
| 2038 - 2042 | - | - | - | - | - | _ | - | - | - |
| 2043 - 2047 | - | - | - | - | - | - | - | - | - |
| 2048 - 2052 2053 - 2057 | - | - | - | - | - | - | - | - | - |
| 2053 - 2057 2058 - 2062 | | - | - | - | | - | | - | - |
| 2063 - 2067 | - | | - | - | | | - | | |
| Total minimum payments | | | - | | | | | | - |
| Less amounts representing interest | | | | | | | | | |
| Present value of future minimum payments | | | | | | | | | - |
| Unamortized net premium (discount) | | | | | | | | | - |
| Total long-term debt obligations | | | | | | | | | - |
| Less: current portion | | | | | | | | | - |
| Long-term debt obligations, net of current portion | | | | | | | | | s - |
| Long term dest ostigations, net of current portion | | | | | | | | | Ψ |

OTHER INFORMATION

June 30, 2017

(for inclusion in the California State University)

| 7 | Calculation of net position | | | | |
|---|---|----------|---|---|--|
| | 7.1 Calculation of net position - net investment in capital assets | | | | |
| | Capitalized lease obligations, current portion Capitalized lease obligations, net of current portion Long-term debt obligations, current portion Portion of outstanding debt that is unspent at year-end Other adjustments: (please list) Add description Add description Add description Add description Add description Add description | \$ | 952,742 | | |
| | Net position - net investment in capital asset | \$ | 952,742 | | |
| | 7.2 Calculation of net position - restricted for nonexpendable - endowments | | | | |
| | Portion of restricted cash and cash equivalents related to endowments Endowment investments Other adjustments: (please list) Add description Add description | \$ \$ | - - - - - - - - - - - - - - - - - | | |
| 8 | Transactions with related entities | | | | Amount |
| | Payments to University for salaries of University personnel working on contracts, Payments to University for other than salaries of University personnel Payments received from University for services, space, and programs Gifts-in-kind to the University from discretely presented component units Gifts (cash or assets) to the University from discretely presented component units Accounts (payable to) University (enter as negative number) Other amounts (payable to) University Other amounts receivable from University Other amounts receivable from University | | d other programs | s | 216,717 1,304,657 1,029,540 (177,588) 346,899 108,415 |
| 9 | Other postemployment benefits obligation (OPEB) | | | | |
| | Annual required contribution (ARC) Contributions during the year Increase (decrease) in net OPEB obligation (NOO) Other adjustments NOO - beginning of year NOO - end of year | \$ \$ | - - - - - | | |

OTHER INFORMATION

June 30, 2017

(for inclusion in the California State University)

10 Pollution remediation liabilities under GASB Statement No. 49:

| Description | An | nount |
|---|----|-------|
| Add description | \$ | - |
| Add description | | - |
| Total pollution remediation liabilities | \$ | - |
| Less: current portion | | - |
| Pollution remediation liabilities, net of current portion | | |

11 The nature and amount of the prior period adjustment(s) recorded to beginning net position

| | Net Position | |
|--|--------------|------------------|
| | Class | Amount |
| | | Dr. (Cr.) |
| Net position as of June 30, 2016, as previously reported | | \$ 11,442,698 |
| Prior period adjustments: | | |
| 1 (list description of each adjustment) | | - |
| 2 (list description of each adjustment) | | - |
| 3 (list description of each adjustment) | | - |
| 4 (list description of each adjustment) | | - |
| 5 (list description of each adjustment) | | - |
| 6 (list description of each adjustment) | | - |
| 7 (list description of each adjustment) | | - |
| 8 (list description of each adjustment) | | - |
| 9 (list description of each adjustment) | | - |
| 10 (list description of each adjustment) | | - |
| Net position as of June 30, 2016, as restated | | \$ 11,442,698 |

| Provide a detailed breakdown of the journal entries (at the financial statement line item level) booked to record each prior period adjustment: | |
|---|--|
| | |

| · | Debit | Credit |
|--|-----------|--------|
| Net position class: 1 (breakdown of adjusting journal entry) | \$ - | |
| Net position class: 2 (breakdown of adjusting journal entry) | - | - |
| Net position class: 3 (breakdown of adjusting journal entry) | - | - |
| Net position class: 4 (breakdown of adjusting journal entry) | - | - |
| Net position class: 5 (breakdown of adjusting journal entry) | - | - |
| Net position class: 6 (breakdown of adjusting journal entry) | - | - |
| Net position class: 7 (breakdown of adjusting journal entry) | - | - |
| Net position class: 8 (breakdown of adjusting journal entry) | - | - |
| Net position class: 9 (breakdown of adjusting journal entry) | - | - |
| Net position class: 10 (breakdown of adjusting journal entry) | - | - |

SCHEDULE OF UNDESIGNATED AND DESIGNATED NET ASSETS

June 30, 2017

| | UNRESTRICTED NET ASSETS | | | | | | | |
|--|-------------------------|------------|------------|-----------|--------------|-------------|----|------------|
| | Undesignated | | Designated | | | | | |
| | | | | | Repairs and | Art | | |
| | | Operations | Eq | uipment | Replacement | Acquisition | | Total |
| UNRESTRICTED REVENUE FROM PROGRAM ACTIVITIES | | | | | | | | |
| Student activity fees | \$ | 10,029,105 | \$ | - | \$- | \$ - | \$ | 10,029,105 |
| Revenue from operations | | 2,756,272 | | - | - | - | | 2,756,272 |
| Total program activities revenue | | 12,785,377 | | - | - | - | | 12,785,377 |
| Other income: | | | | | | | | |
| Insurance proceeds | | 38,095 | | - | - | - | | 38,095 |
| Total other income | | 38,095 | | - | - | - | | 38,095 |
| Total unrestricted revenue | | 12,823,472 | | - | - | - | | 12,823,472 |
| UNRESTRICTED EXPENSES | | | | | | | | |
| Personnel | | - | | - | - | - | | - |
| Employee benefits | | - | | - | - | - | | - |
| Advertising | | 18,834 | | - | - | - | | 18,834 |
| Conferences | | 19,932 | | - | - | - | | 19,932 |
| Depreciation | | - | | 335,005 | - | - | | 335,005 |
| Dues and subscriptions | | 179,864 | | | - | | | 179,864 |
| Insurance | | 53,054 | | - | - | - | | 53,054 |
| Office expenses | | 7,857 | | - | - | - | | 7,857 |
| Outside services | | 6,649,290 | | | | | | 6,649,290 |
| | | 768 | | | | | | 768 |
| Postage and delivery | | 15,358 | | - | - | - | | 15,358 |
| Printing | | | | - | - | - | | |
| Repairs and maintenance | | 1,432,875 | | - | - | - | | 1,432,875 |
| Small equipment | | 34,061 | | - | 362,591 | 3,783 | | 400,435 |
| Special events expenses | | 224,434 | | - | - | - | | 224,434 |
| Supplies | | 440,333 | | - | - | - | | 440,333 |
| Telephone | | 34,601 | | - | - | - | | 34,601 |
| Travel | | 37,367 | | - | - | - | | 37,367 |
| Utilities | | 597,783 | | - | - | | | 597,783 |
| Total unrestricted expenses | | 9,746,411 | | 335,005 | 362,591 | 3,783 | | 10,447,790 |
| EXCESS (DEFICIENCY) OF UNRESTRICTED REVENUE FROM | | | | | | | | |
| PROGRAM ACTIVITIES OVER UNRESTRICTED EXPENSES | | 3,077,061 | | (335,005) | (362,591) | (3,783) | | 2,375,682 |
| Interest and investment income | | 103,208 | | - | 18,007 | - | | 121,215 |
| Sale of equipment | | - | | - | - | - | | - |
| Loss on disposal of capital assets | | - | | (114,470) | | | | (114,470) |
| EXCESS (DEFICIENCY) OF UNRESTRICTED REVENUE | | | | | | | | |
| OVER UNRESTRICTED EXPENSES | | 3,180,269 | | (449,475) | (344,584) | (3,783) | | 2,382,427 |
| INTERFUND TRANSFERS | | | | | | | | |
| Transfer of board designated funds | | (354,007) | | - | 349,007 | 5,000 | | - |
| Fixed asset acquisitions | | (215,985) | | 407,805 | (191,820) | | | - |
| CHANGE IN UNRESTRICTED NET ASSETS | | 2,610,277 | | (41,670) | (187,397) | 1,217 | | 2,382,427 |
| NET ASSETS - beginning of year | | 8,014,647 | | 970,012 | 2,414,033 | 44,006 | | 11,442,698 |
| NET ASSETS - end of year | \$ | 10,624,924 | \$ | 928,342 | \$ 2,226,636 | \$ 45,223 | \$ | 13,825,125 |

1. BASIS OF PRESENTATION

The schedules are prepared in accordance with the instructions listed in an Administrative Directive, dated June 24, 2003, *Financial Reporting Requirements for Auxiliary Organizations*, from the California State University Office of the Chancellor. As a result, the schedules do not purport to represent financial statements prepared fully in accordance with accounting standards generally accepted in the United States of America applicable to governmental not-for-profit organizations.

2. DESIGNATED NET ASSETS

Repairs and Replacement Union WELL Inc. annually designates net assets of \$100,000, plus 5% of the total replacement value of equipment, furniture and fixtures, for their repair and replacement. Total replacement value is determined using the latest available consumer price index and was estimated to be approximately \$2,980,140 at June 30, 2017. The cumulative amount of these net asset designations is limited to no more than 50% of the total replacement value of such equipment and furniture and fixtures, plus \$100,000. This amount, plus interest earned, plus insurance proceeds, less actual replacements, represents the designation which was \$2,226,636 as of June 30, 2017.

Art Acquisition Union WELL Inc. annually designates net assets of \$5,000 for art acquisition, less actual purchases. As of June 30, 2017, the designation totaled \$45,223.

Property and Equipment Union WELL Inc. designates net assets based on the net book value of its property and equipment. At June 30, 2017, the designation for depreciable property and equipment was \$928,342. An additional \$24,400 of construction work in progress was included in undesignated operations and is expected to be transferred to designated property and equipment during the year ending June 30, 2018.